

FOR IMMEDIATE RELEASE

Investment Real Estate, LLC Hires Kaniayev as Brokerage Advisor



York, PA – April 5, 2018

Locally owned and operated Investment Real Estate, LLC (IRE) has hired Yevgeni Kaniayev as Brokerage Advisor. Yevgeni is responsible for self storage brokerage activity including listings, sales, buyer representation, due diligence, financial analysis and feasibility studies for properties located throughout the Mid-Atlantic Region focusing mostly on Virginia. His office is based in Sterling, VA.

Kevin Bledsoe, Vice President of Brokerage, talks about Yevgeni's hiring, "We are absolutely ecstatic to have Yevgeni join the IRE Brokerage Team. He joins our company with a tremendous amount of experience from the world of Business to Business technology sales and he brings a new and fresh perspective to our company and the industry." Bledsoe continues, "Yevgeni will primarily cover the Washington, DC, Virginia, Maryland and West Virginia markets, where we haven't spent a lot of time covering over the past two years. We are excited to have a greater presence in these markets, which allows the IRE team to better serve our self storage buyers and sellers in these areas."

ABOUT YEVGENI KANIAYEV

Yevgeni has over six years of corporate sales experience across various industries. No stranger to complex deals, he joins IRE from Deltek where he sold software solutions for more than two years. As the youngest member of the brokerage team, Yevgeni brings another dimension to an already successful organization.

Yevgeni studied Industrial Engineering at the Schreyers Honors College at the Pennsylvania State University. He is a member of the Virginia Self Storage Association (VASSA) and the national Self Storage Association (SSA).

When asked about his new position with Investment Real Estate, Yevgeni said, "I am incredibly happy to have joined the team at Investment Real Estate. Coming from a large global company, I wanted to be part of a company where I can have a greater impact and I am thankful for the privilege of being the newest member of the IRE family. I love seeing how much everyone cares for the company and the people who are a part of it."

ABOUT INVESTMENT REAL ESTATE, LLC

Since our inception in 1998, Investment Real Estate, LLC has specialized solely in the self storage industry, including Brokerage, Construction, Management and Development. We travel thousands of miles each year, meeting and getting to know clients in the markets we serve, networking at various industry associations and functions, while developing our reputation as the go-to source for information in the self storage industry. We are the #1 Broker of Self Storage in the Mid-Atlantic and Northeast States. For more information, please visit www.irellc.com.

CONTACT

To learn more, please contact:

Jess Dubbs

Director of Marketing

10 Bentzel Mill Road

York, PA 17404

P: 717-779-0804

E: jdubbs@irellc.com